IHI Call 3 project proposals Financial part

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Content of this webinar

- Budget table
- Key thresholds
- Industry contribution types (from Private members and Contributing partners)
 - IKOP (including non-EU IKOP)
 - Financial Contributions (FC)
 - IKAA
- IHI budget tool
- Example of budget table
- Questions & Answers



Budget Table (IHI Call 3)

| 3 | - Bu | udge | t | | | | | | | | | | | | ? | | | | | | |
|----|------|---------|---------|------|----------------------|----------------|------------------------------------|--|--|---------------------|-------------------------|----|---|---------------------|--------------------------------------|--------------------------------|-----------|--|------------------|------------------------------|------|
| Nc | | me of (| Country | Role | Personnel costs/€ | costs - Travel | Purchase costs - Equipment/€ | Purchase costs - Other goods, works and services/€ | Internally invoiced goods and services/€ (Unit costs- usual accounting practices) | Indirect costs/€ | Total eligible costs | EU | Requested EU contribution to eligible costs/€ | Max grant amount | Income generated by the action | Financial contribution s | funding - | Other sources of funding - Non-EU part of IKOP | Own resources | Total estimated income | IKAA |

Screenshot from the proposal submission environment



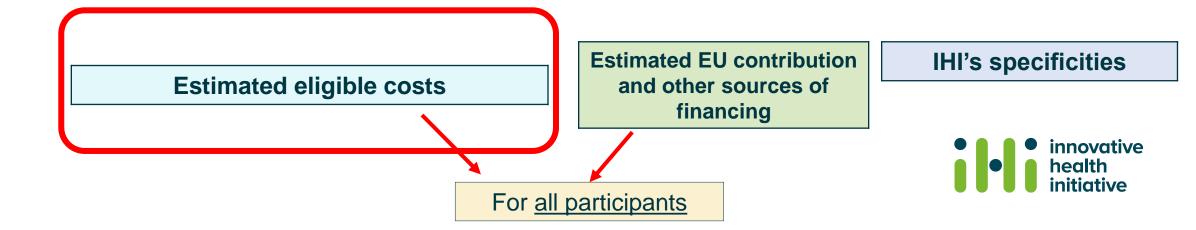


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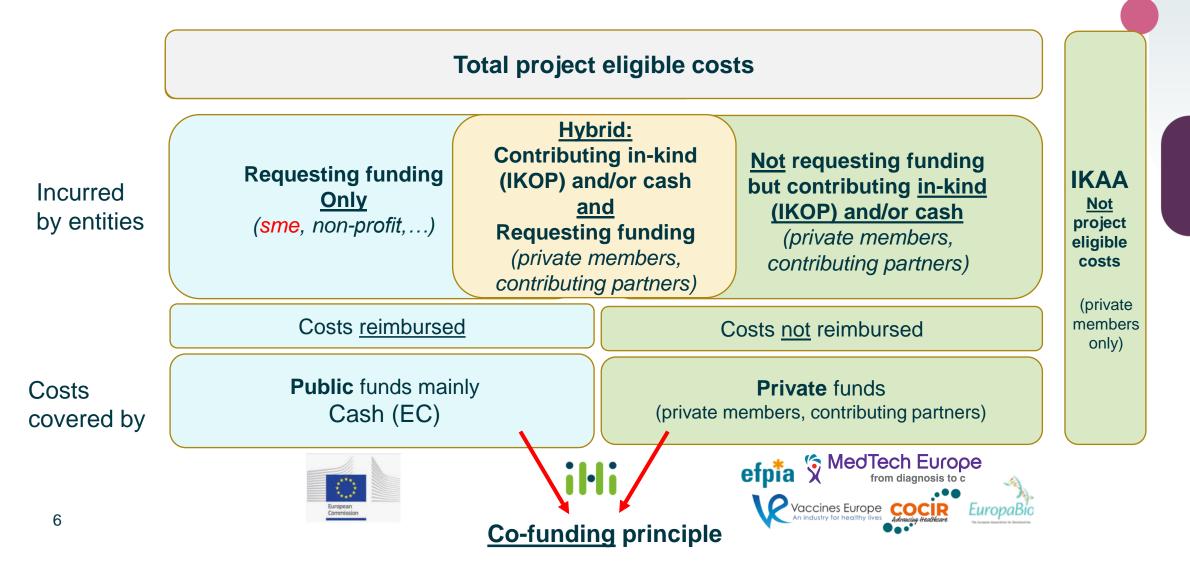
For private members and contributing partners

Only for private members

| N 0. | Co un try | Rol e | Per son nel cos ts | Subcontr acting costs | Purchase Travel and subsist ence | costs Equip ment | Othe r good s, work s and | Internally invoiced goods and services (Unit costs) | Indirec t costs | Tota I eligi ble cost s | Fund ing rate | Maxim um EU contrib ution to eligible costs | Reques ted EU contrib ution to eligible costs | Incom e gener ated by the action | Financi al contribu tions | IKOP In-kind contribu tions for operatio nal activitie s | Non- EU IKO P | Own resou rces | Total estimat ed income | IKAA In-kind contrib utions for additio nal activitie |
|---------|-----------------|----------|--------------------------------|-----------------------------|--|------------------------|---|--|--------------------|--|---------------------|--|---|---|------------------------------------|---|------------------------|----------------------|----------------------------------|--|
| | | | | | | | s and servi ces | | | | | | | | | . | | | | activitie s |







Types of costs categories

| | | Ρι | Irchase costs | | Internally | | |
|--------------------|--------------------------|-------------------------------|---------------|---|--|-------------------|----------------------------|
| Personnel costs | Subcontract ing costs | Travel and subsistenc e | Equipment | Other goods, works and services | invoiced goods and services (Unit costs) | Indirect costs | Total eligible costs |

All costs must fulfill cost eligibility criteria (Art 6 MGA):

actual/real, recorded in the accounts, foreseen in the budget, necessary for the action, documented/auditable, etc.



<u>Only eligible</u> costs can be reimbursed or be considered as in-kind contribution (IKOP)



Personnel costs (art 6.2 A in MGA)

- Employees or equivalent (fixed salary, employment contract)
- Natural persons under direct contract other than an employment contract (e.g in house-consultant)
- Seconded personnel (persons employed and paid by a third party external to the project but put at the disposal of the Beneficiary against payment/for free) (e.g University professor - researcher)
- SME owners/natural persons that are not receiving a salary (unit cost) (distinction unit vs actual costs not made at proposal stage in budget table, only at Grant preparation stage)



Personnel costs

Cost of employee (most common case)

2 options:

- Use of actual costs (HE formula):
 Personnel costs for the person
 Daily rate for the person
 (max 215 days/year for a Full time)
 - actual annual personnel costs for the person / 215 days

PDF

2. Use of average personnel costs (unit cost) if according to beneficiary's usual cost accounting practices



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Subcontracting costs (art 9.3 and art 6.2 B in MGA)

- Third party carrying out part of the work on project tasks for the Beneficiary
- Contract between subcontractor and Beneficiary
- Selection of subcontractor: follow your usual practice, ensure best value for money (or lowest price if appropriate), transparency, no conflict of interest
- No subcontracting allowed between beneficiaries



Purchase costs (art 6.2 C in MGA)

- Travel, accommodation and subsistence
- Equipment (depreciation cost and for the part used for the project)
- Other goods, works or services, if necessary to implement the project
 - normally limited in scope (not project tasks)
 - If to implement project tasks \rightarrow considered as subcontracting



Estimated eligible costs

Internally invoiced goods and services (art 6.2 D2 MGA)

- Goods or services that the beneficiary itself produces or provides to be directly used for the action (e.g: self-produced consumables, specific devices or facilities,...)
- Calculated as <u>Unit cost</u> following the beneficiary's usual cost accounting practices



Indirect costs (art 6.2 E in MGA)

- Fixed flat rate as 25% of the eligible direct costs (excluding subcontracting costs and internally invoiced goods and services)
- Calculated <u>automatically</u> for <u>all</u> beneficiaries (also for companies providing IKOP)



No indirect costs should be included in the other costs categories (no double counting allowed)

e.g: average personnel costs – if usual practice is to include indirect costs in FTE* rate → the rate must be <u>recalculated</u> to <u>exclude</u> indirect costs

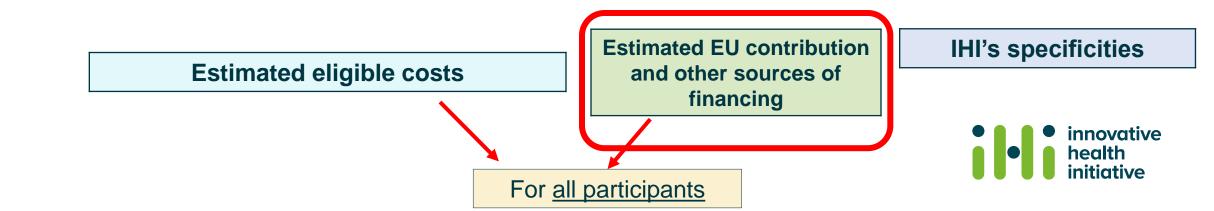


Estimated EU contribution and other sources of financing



EU contribution and other sources of financing

| N Name Co Rol o. of un e benefi try | Per Subo son actir nel cost cos ts | s Travel Equ and me subsist | juip Othe ent r good | Internally invoiced goods and services (Unit costs) | Indirec t costs | 1 | Fund ing rate | Maxim um EU contrib ution to | Reques ted EU contrib ution to eligible | Incom e gener ated by the action | Financi al contribu tions | IKOP In-kind contribu tions for operatio | Non- EU IKO P | Own resou rces | Total estimat ed income | IKAA In-kind contrib utions for |
|---|--|-----------------------------------|--|--|--------------------|---|---------------------|---|--|---|------------------------------------|--|------------------------|----------------------|----------------------------------|---|
| | | ence | s, work s and servi ces | | | | | eligible costs | costs | | | nal activitie s | | | | additio nal activitie s |



How are participants costs covered?



Reimbursed by IHI (= EU contribution)?
 Covered with own resources?
 Covered by financial contributions received (other than

from IHI)? (e.g: from private member/contributing partner/other source)

Several scenarios possible

- Can be with only one source of financing (e.g: only EU contribution)
- Can be with a combination
- Can be none (e.g: providing only IKOP)



Costs reimbursed by IHI (EU contribution)

| Funding rate | Maximum EU contribution | Requested EU contribution |
|---|--|--|
| Always <u>100%</u> (Automatic) For all entities, even for entities <u>not eligible</u> for funding! | = Funding rate x total eligible costs <i>(Automatic)</i> | Amount of IHI funding requested to reimburse part/all project eligible costs (<i>To encode manually</i>) |

- 100% funding rate gives the <u>wrong impression</u> that all participants can get all their costs reimbursed but it is not the case because
 - > Private members and contributing partners should bring at least 45% contribution to the project
 - Some participants <u>are not eligible</u> for funding (e.g: entities in the US, in Switzerland,...)

 \rightarrow Not all participants get (all) their costs reimbursed



Simplified budget example

Single-stage call proposal

Eligible for funding:

any legal entity established in a Member State, Associated Country or Low- and Middle-Income Country (and if not, exceptional funding can be granted if external experts consider the entity is essential for the project implementation)

| Type of participant | Total eligible costs + IKAA | Funding rate | Reimbursed eligible costs | Contributions (IKOP,FC,IKAA) |
|--|--------------------------------|--------------|---|--|
| Beneficiaries <u>requesting funding only</u> (Universities, hospitals, SMEs, patient orgs, regulators) | 15 million | 100% | 15 million | / |
| Private members and/or Contributing partners (requesting <u>zero funding</u>) | 15 million | 100% | 0 | 15 million |
| Private members and/or Contributing partners <u>('Hybrid')</u> | 10 million | 100% | 5 million | 5 million |
| Total | 40 million | 100% | 20 million (50%) Public funds | 20 million (50%) Private funds |

Simplified budget example

<u>Two-stage</u> call Full proposal

<u>Not eligible for funding</u> : pre-identified private members and contributing partners Large companies with annual turnover > 500 M

| Type of participant | Total eligible costs + IKAA | Funding rate | Reimbursed eligible costs | Contributions (IKOP,FC,IKAA) |
|---|--------------------------------|-----------------|---|--|
| Beneficiaries requesting full <u>funding</u> (Universities, hospitals, SMEs, patient orgs, regulators) | 20 million | 100% | 20 million | / |
| Pre-identified Private members and Contributing partners (not eligible for funding) | 20 million | 100% | 0 | 20 million |
| Total | 40 million | 100% | 20 million (50%) Public funds | 20 million (50%) Private funds |

innovative health initiative

Estimated EU contribution and other sources of financing

EU Contribution

- Participants <u>eligible</u> for funding
 - Beneficiaries request <u>full</u> reimbursement (SMEs, universities, hospitals,...)
 - Hybrid participants: can request some funding but keeping in mind 45% contribution should be reached collectively + it will decrease the funding available for the other participants.
- Participants <u>not eligible</u> for funding → make sure <u>no</u> EU contribution is requested (even if submission tool allows it!)



Who gets what part of funding? Important to discuss and agree among participants



Estimated EU contribution and other sources of financing

EU Contribution

UK participants:

- At <u>proposal</u> stage: eligible to request funding in IHI proposals as UK is considered as HE associated country (even if ongoing agreement)
- For successful proposals, the requested funding is
 - either covered by IHI (if UK do become HE associated country), or could be
 - covered by UK government (if UK does NOT become HE associated country)

Swiss participants: Not eligible to request funding



Financial contributions

Costs covered by financial contributions (FC)

- Amount/cash expected to be received for the project implementation, other than the EU contribution
- FC can be paid by private members, contributing partners or other entities and from inside or outside the consortium
- Any participant can receive a FC
- In Proposal PART B (table 3.1k): Financial contributions to be explained:
 - private member/contributing partner/other entity paying the FC,
 - the FC amount,
 - the beneficiary receiving the FC and
 - the concerned project activities to carry out with the received FC



Own resources

Costs covered with own resources

- Amount expected of own resources the participant plans to use for the implementation of the project
- The participant's costs that are not reimbursed (not covered by EU contribution or financial contribution or both)
- Always zero for private members and contributing partners (own resources = IKOP)





Simple example of sources of financing

| Type of participant | Total eligible costs | Requested EU contribution | Financial contributions | Own resources |
|---|-------------------------|---------------------------|-------------------------|---------------|
| Beneficiaries <u>requesting</u> <u>funding only</u> (Universities, hospitals, SMEs, patient orgs, regulators) | 20 million | 10 million | 5 million | 5 million |

• Check that all costs are 'covered' **but** no profit

Total eligible costs = (requested EU + financial contributions + own resources)



IHI specificities





For private members and contributing partners

Only for private members

| | | | | Per | Subcontr | Purchase | costs | | Internally invoiced | Indirec t costs | Tota I | Fund ing | Maxim um | Reques ted EU | Incom e | Financi al | IKOP | Non- EU | Own resou | Total estimat | IKAA |
|--------|------|---|----------|-------------------------|-----------------|----------------------------------|---------------|---|--|--------------------|---------------------------|-------------|---|---|-----------------------------------|-------------------|---|------------|--------------|------------------|---|
| N O | i ui | n | <u>م</u> | son nel cos ts | acting costs | Travel and subsist ence | Equip ment | Othe r good s, work s and servi ces | goods and services (Unit costs) | | eligi ble cost s | rate | EU contrib ution to eligible costs | contrib ution to eligible costs | gener ated by the action | contribu tions | In-kind contribu tions for operatio nal activitie s | IKO P | rces | ed income | In-kind contrib utions for additio nal activitie s |
| | | | | | | | | | | | | | | | | | | | | | |

Estimated eligible costs

Estimated EU contribution and other sources of financing





IHI Private members (PM)

• Four Industry trade associations (EFPIA includes Vaccines Europe subgroup)

 Constituent entities": members of these associations (pay membership fees)

from diagnosis to cure

• Affiliated entities of the above entities (capital or legal link)

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efpia





IHI's specificities



IHI's specificities

Contributing Partners (CP)

- Any organisation that wants to contribute to the IHI objectives without becoming a full member can apply
- 'Application letter' to be sent to IHI Office via <u>Infodesk@ihi.europa.eu</u> (sent <u>prior</u> to proposal' submission deadline)
- In letter: commit a certain contribution to a particular Call and topic
- To be approved by the IHI Governing Board
- How to become Contributing partner? Check <u>IHI website</u>



IHI's specificities

Contribution types

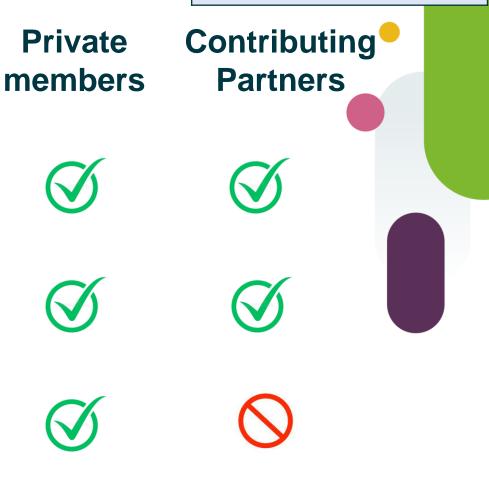
• **IKOP** - In-kind contributions to OPerational activities Eligible costs incurred in implementing an IHI project Include EU and non-EU IKOP

• FC - Financial contributions

Cash contributions to project beneficiary(ies) to support eligible costs for project implementation

• **IKAA** - In-kind contributions to Additional Activities Costs for implementing additional activities

Private members can contribute IKOP, IKAA and FC. *Contributing partners* can contribute IKOP and FC, <u>not IKAA</u>.





One key threshold



IHI's specificities

Min 45% Industry contribution

"Private members, their constituents or affiliated entities and contributing partners must contribute at least **45%** *of the action's (eligible costs and additional activities)"*

(IKOP + FC + IKAA) ≥ 45% of action's (eligible costs + IKAA)

If threshold not reached collectively → Proposal NOT evaluated





IHI's specificities

Min 45% Industry contribution

 Coordinator of the proposal must submit a <u>Declaration</u> (Annex) to confirm that the required 45% contribution will be provided

- 45% can be reached with only one or two contribution type (e.g only with IKOP)
- Only private members and contributing partners can contribute to the 45%

(during GAP, IHI office checks if private members are indeed members and if contributing partners have been approved by the IHI GB).

- 45% must be maintained during project implementation
- ³² > Prudent approach recommended for proposals: <u>aim for 50%</u>



IKOP In-Kind contribution for Operational activities



IKOP

- IKOP = Eligible costs for the action requested EU contribution
- Only for private members and contributing partners
- Companies providing IKOP are subject to the same rights and obligations as any other beneficiary signing the GA
- Same cost eligibility criteria (Art 6 of MGA)
- Same costs types allowed
- Same rules for project reporting ...



IHI's specificities

IKOP

• In the budget table:

- IKOP to be calculated manually (not automatic)
- IKOP includes both EU IKOP and non-EU IKOP

| Type of participant | Total eligible costs | Requested EU contribution | ΙΚΟΡ | Non-EU IKOP |
|--|----------------------|---------------------------|------------|-------------|
| Private members and/or Contributing partners <u>(Hybrid</u>) | 15 million | 5 million | 10 million | 2 million |



IHI's specificities

IHI's specificities

innovative

Non-EU IKOP

 IKOP incurred in third countries <u>OUTSIDE</u> the EU or Horizon Europe associated countries

• the EU: 27 countries

• Third Countries Associated (AC) to Horizon Europe: (15.09.2022)

- 15 HE associated countries: Albania, Armenia, Bosnia and Herzegovina, Georgia, Iceland, Israel, Kosovo, Moldova, Montenegro, North Macedonia, Norway, Serbia, Tunisia, Turkey, Faroe Islands, Ukraine
- Ongoing agreements: Morocco, United Kingdom

IKOP incurred in US, Switzerland, UK... is 'Non-EU' IKOP
 If agreement reached for UK before GA is signed: <u>EU</u> IKOP

IHI's specificities

Non-EU IKOP

 Criteria: where the underlying activities are carried out. Does <u>not</u> take into account where the company is established.

e.g: company based in the US but activities carried out in <u>Germany</u> \rightarrow <u>EU IKOP</u> company based in Germany but activities carried out in the <u>US</u> \rightarrow <u>Non-EU</u> IKOP

- Non-EU IKOP ≤ 20% total IKOP of private members and contributing partners at <u>Programme level</u>
- <u>Project level</u>: limit for IHI Call 3 is set at 100% non-EU
 If more than 20% → private member to inform their association responsible office to ensure good monitoring at programme level



Financial Contributions (FC)



Financial contributions (FC)

- Cash paid to a participant to support (a part of) its project eligible costs
- Count for the 45% threshold if

the FC is paid by a private member or a contributing partner, and
 the recipient of the FC is <u>eligible for funding</u>

 In proposal budget (PART A): <u>No</u> column 'FC paid' to be filled in by private member/contributing partner paing the FC

FC paid are to be specified in Proposal (PART B, table 3.1k) → slide
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Financial contributions

Financial contributions

Special case of FC

- Private member (PM) or contributing partner (CP) pays a FC to another PM or CP:
 - > count for the 45% if the PM/CP receiving the FC is eligible for funding
 - but the recipient of the FC must decrease its IKOP by the amount of FC received (no double counting!)
- <u>IKOP not impacted</u> if private member or contributing partner receives a FC from an entity other than a PM/CP



• IKAA

In-Kind contribution for additional activities



IKAA in an IHI proposal

"Additional activities" must fulfil all below conditions:

1. contribute towards the achievement of objectives of the IHI projects, <u>or</u> towards the dissemination, sustainability or exploitation of the IHI project results

IHI's specificities

- 2. not be funded by the IHI or any other Union funding programme
- 3. be carried out in the Union or in countries associated with HE (i.e. cannot be 'non-EU')
- 4. be described in the Annex on IKAA of the Proposal (using these Instructions)
- 5. not be project task(s) (i.e not IKOP as per DoA) no double counting

Only for private members

IKAA ≤ 40% of (IKOP + IKAA) from private members at <u>Programme level</u>.

<u>No limit at project level</u> but if 40% exceeded \rightarrow PM(s) to inform association(s) office s health

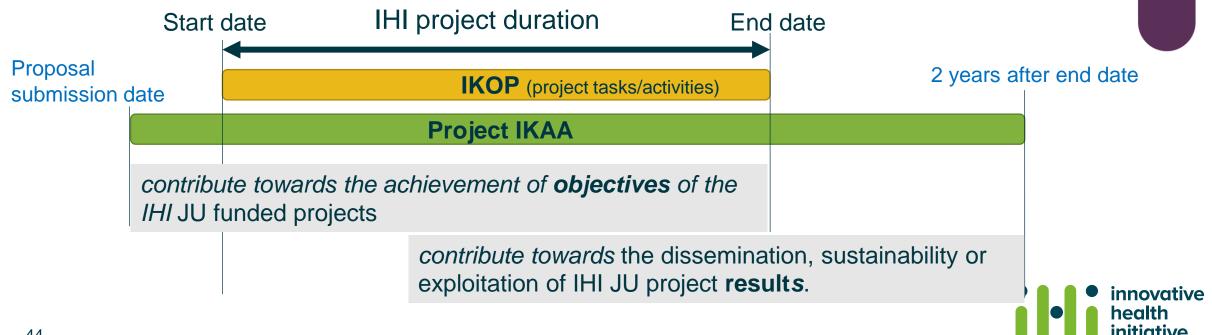
IKAA versus IKOP

- IKOP: eligible costs in implementing project tasks/activities as described in the Description of the Action (DoA)
- IKAA: costs for additional activities that are <u>not</u> project tasks (i.e. not IKOP)
- > It is up to the consortium to identify IKOP and IKAA for their respective project
- IKOP : <u>eligible costs</u>, so can be reimbursed by IHI (if private members/contributing partners are eligible for funding)
- IKAA : non-eligible costs so can NOT be reimbursed by IHI
- **IKOP**: subject to HE's rules (same rules as for any beneficiary signing the GA)
- IKAA: can be valued following the usual cost accounting practices of the company, the reporting is due by end of May each year,...

IHI's specificities

IKAA versus IKOP

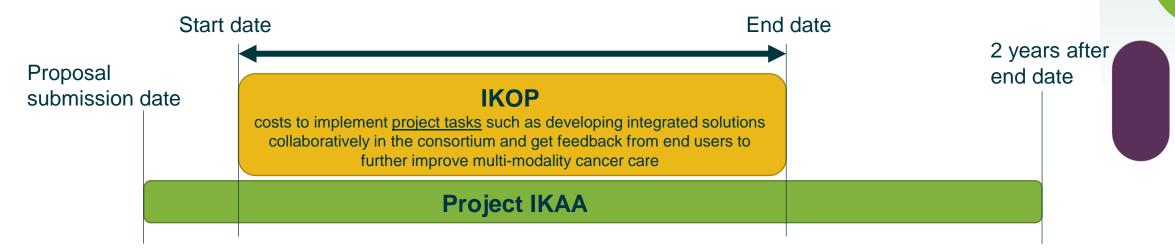
- **IKOP**: cost must incur during the project implementation
- IKAA: costs can incur between the date of submission of the proposal and up to 2 years after project end date



IHI's specificities

Project IKAA – potential example

Project objectives: integrate diagnostic and predictive approaches to support multi-modality cancer care



Before project starts

costs for developing an imageguided radiation therapy device. The device will be used for the consortium activities and as a result will contribute to achieving the project's objectives.

During project implementation

costs for generating data from clinical trials using cancer treatments modalities (other than those of the project) which are used as independent datasets. These data will further contribute to verifying the usability of the integrated approach developed by the Project and help its finetuning (but the project activities will not depend on these specific datasets).

After project end

costs for developing a decision-making software tool that enables easier communication in the cancer care continuum and between stakeholders. This tool will contribute to the deployment/exploitation of the Project's outputs.

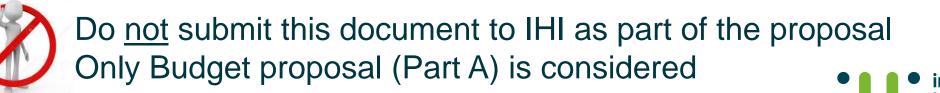


• IHI budget tool



IHI budget tool

- Makes calculations automatically
- Does not allow values to be entered in cells when not applicable
- Figures become red when something is wrong
- Calculates thresholds for your proposal
- IHI recommends to use the IHI budget tool to
 - test different budget scenarios
 - verify the proposal reaches the 45% eligibility threshold
 - ensure the budget is completed correctly



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IHI budget tool

- Excel document with 4 tabs:
 - Instructions
 - Simplified budget
 - Detailed budget
 - Check results
- Find the <u>IHI budget tool</u> on IHI website and in the proposal zip package from the submission environment



'Simplified budget' tab

- Not all cost categories
- Only 3 rows
 1 row per type of participant
- Test different budget scenarios

| | TOTAL ELIGIBLE COSTS | REQUESTED EU FUNDING | FC received | ІКОР | Non-EU IKOP | FC paid | ІКАА | Total Industry |
|--|--|--|---|--------------|--|---|---------------------------------------|----------------------------|
| Participant types | Total costs include personnel, purchase, subcontracting and 25% indirect costs* | Up to 100% of total costs for entities eligible to receive funding** | Cash received by PMs/CPs/other sources to cover eligible costs | funding - FC | Part of IKOP that is "Non-EU". Non-EU IKOP must be ≤ IKOP | Cash paid by PMs/CPs to beneficiaries receiving funding (not in proposal budget) | Costs for additional activities | (IKOP + FC paid + IKAA) |
| All Beneficiaries requesting funding only (BRs) (not providing IKOP/FC/IKAA) | €0 | €0 | €0 | / | / | / | / | / |
| All IHI private members (PMs) (requesting funding or not) | €0 | €0 | €0 | €0 | €0 | €0 | €0 | €0 |
| All IHI contributing partners (CPs) (requesting funding or not) | €0 | €0 | €0 | €0 | €0 | €0 | / | €0 |
| TOTAL | €0 | €0 | €0 | €0 | €0 | €0 | €0 | €0 |

Cells editable

Cells calculated automatically

Cells not applicable

'Simplified budget' tab

• <u>See directly</u> if the 45% threshold is met

| | | | | TOTAL ELIGIBLE COSTS | REQUESTED EU FUNDING | FC received | ІКОР | Non-EU IKOP | FC paid | IKAA | Total Industry |
|-----------------|------------------|-----------|---------------------------------|--|--|---|---|---|---|---------------------------------------|----------------------------|
| Par SLING ypes | | | | Total costs include personnel, purchase, subcontracting and 25% indirect costs* | Up to 100% of total costs for entities eligible to receive funding** | Cash received by PMs/CPs/other sources to cover eligible costs | IKOP equals (Total eligible costs - Requested EU funding - FC received). It includes both EU and non-EU IKOP. | Part of IKOP that is "Non- EU". Non-EU IKOP must be ≤IKOP | Cash paid by PMs/CPs to beneficiaries receiving funding (not in proposal budget) | Costs for additional activities | (IKOP + FC paid + IKAA) |
| All Beneficia | | | funding only (BF | s) | | | / | / | / | / | / |
| | t prov | | /FC/IKAA) | €0 |) €0 | €0 | | | | | - |
| | IHI pri eques | | bers (PMs) ng or not) | €ſ |) €0 | €0 | €0 | €0 | €0 | €0 | €0 |
| | II cont | | artners (CPs) | | , | | | | | | |
| | equ | | or not) | €0 |) €0 | €0 | €0 | €0 | €0 | / | €0 |
| TOTAL | | | | €0 |) | €0 | €0 | €0 | €0 | €0 | €0 |
| * Note that in | ndirect cos | s, are | calculated autom | atically as 25% of direct costs (o | n personnel and equipment, but not o | n subcontracting cost | s) for all types of participant | ts. | | | |
| ** In a single- | -stage Ca | ll, any l | legal entity estab | <u>ishe</u> d in a Member State, associ | ated country or low- and middle-incon | ne country is eligible to | o receive funding. The sum o | of the requested EU contribu | tion and the FC received of a | a participant s | hould not exceed its to |
| | | | | | | | | | | | |
| | CHEC | K RESU | LTS: | Check description | Formula | Result | | | n(s) needed | | |
| | MANDA | TORY | CHECK | Min 45% contribution from | (IKOP + FC + IKAA) ≥ 45% of action's | 0.00% | | t reached and your proposal | _ | | |
| 4 | 15% ELIGIE | | | IHI private members | (eligible costs + IKAA) | | IKOP, FC paid or IKAA (or a | combinaison of those contr | ibutions) in order to reach t | he 45% thresh | old. |
| | 570 EERGIE | | | and/or IHI contributing | | | | | | | |
| | | | | Total FC paid should equal | Total FC paid - total FC received = 0 | €0.00 | The total financial contribu | tions paid equal the total fi | nancial contributions received | ed. No action | needed. |
| | | | | total FC received, unless FC | | | | | | | |
| | | | | are received from a source | | | | | | | |
| | | | | external to the consortium. | | | | | | | |
| | ODTIO | | IF CKE | Max 40% IKAA | IKAA \leq 40% total (IKOP + IKAA) from | 0.00% | The IKAA in your proposal r | remains under 40%. No actio | on needed. | | |
| | OPTION | MALCH | EUNS | | private members | | | | | | |
| | | | | Max 20% Non-EU IKOP | Non-EU IKOP ≤20% total IKOP | 0.00% | The non-EU IKOP in your pr | oposal remains under 20%. | No action needed | | |
| | | | | NIGA 20/0 NOTEO INOP | | 0.00% | nie non-eo ikor in your pi | oposar remains under 20%. | No action needed. | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |

Check results



 \checkmark



| CHECK RESULTS: | Formula |
|-----------------|--|
| 45% ELIGIBILITY | (IKOP + FC + IKAA) ≥ 45% of action's (eligible costs + IKAA) |

| Result | Action needed | Result |
|----------|--|-------------|
| lf < 45% | Increase IKOP, FC or IKAA to reach 45% | if 45 - 49% |

| | Total FC paid - total FC received = 0 | If ≠ 0 check if correct |
|-----------------|---|---|
| OPTIONAL CHECKS | IKAA ≤ 40% total (IKOP + IKAA) from private members | If > 40%InformIf \leq 40%association office |
| | Non-EU IKOP ≤ 20% total IKOP | If > 20%InformIf \leq 20%association office |



Result

If ≥ 50.00%

'Detailed budget' tab

• All cost categories

• Verify the budget is completed correctly

• 1 row for each participant

• Recommended before inserting budget in submission tool

| | | | | | C - | Purchase cos | its | | | T-1-1 | | Maz EU | Description | | | · · · · · · · · · · · · · · · · · · · | IKOP | | | Total | |
|----|-------------------------------------|-------------------------------|--------------------------|--------------------------------|-------|--------------|-------|--|--|-------|------|-------------|--|----------|---|---|--|---------------------------|------------------|---|------|
| | articipant ty <i>dease selec</i> | Participant legal name | A. Personnel costs | B. Subcontract ing costs | | C2. | | D. Internally invoiced goods and services | E. Indirect costs [25%*(A+C 1+C2+C3)] | costs | Rate | contributio | Requested EU contributio n to eligible costs | apported | Financial contributio ns (FC) RECEIVED | Financial contributions (FC) PAID | (Total eligible costs - requested EU contribution - FC received) | Non-EU part of IKOP | Own resources | estimated income [columns N+O+P+R+T 1 | IKAA |
| 1 | | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 2 | | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 3 | | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 4 | | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 5 | | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 6 | S | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 7 | | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 8 | T | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 9 | | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 10 | A | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 11 | D | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 12 | R | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 13 | - - | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| 14 | | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 100% | 10.00 | 10.00 | 10.00 | 10.00 | 1 | 1 | 1 | 10.00 | 10.00 | 1 |
| | | | | | | | | | | | - | | | | | | | | | | |

Cells editable

Cells calculated automatically C

Cells not applicable

Check results (slide 51) and correct if necessary



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E R E

Example

Single stage call Proposal

EU funds available for targeted topic:10,000,000Matching needed by Private Members and Contributing partners contributions:10,000,000*

*50% is a prudent approach but 45% of the action's (eligible costs + IKAA) is the formal minimum



Step 1: Calculation of the contribution from Private Member and Contributing partners

(IKOP+FC+IKAA) needs to equal the total amount of EU funding available to consortium (EUR 10,000,000)

| No | Participant type | Eligible Costs | Requested EU contribution | IKOP | IKAA | FC paid* | Contribution (IKOP+FC+IKAA) = EC funding available |
|----|-----------------------------|-------------------|---------------------------------|-----------|-----------|-----------|--|
| A | Private members (Hybrid) | 6,000,000 | 3,000,000 | 3,000,000 | 0 | 2,000,000 | 5,000,000 |
| В | Private members | 2,000,000 | 0 | 2,000,000 | 0 | 0 | 2,000,000 |
| С | Contrib. partner | 1,500,000 | 0 | 1,500,000 | 0 | 0 | 1,500,000 |
| D | Private members (Hybrid) | 1,500,000 | 1,000,000 | 500,000 | 1,000,000 | 0 | 1,500,000 |
| | TOTALS | 11,000,000 | 4,000,000 | 7,000,000 | 1,000,000 | 2,000,000 | 10,000,000 |

* Normally not specified in the budget of Private A at proposal stage as no 'FC paid' column (see slide 39)

<u>Step 2</u>: Calculation the remaining funding available for Beneficiaries requesting funding only (who cannot provide IKOP) - e.g. SMEs, Universities, ...

- [Total contribution (IKOP+FC+IKAA)] [Industry requested EU contribution] = <u>EU funding left available</u>
- Based on the EU funding that remains available, bring on board the other beneficiaries

| Νο | Participant type | Contribution (IKOP+FC+IKAA) | Requested EU contribution | Funding Remaining (Contribution – Reimbursement) |
|----|--------------------------------|--------------------------------|---------------------------|---|
| А | Private members (Hybrid) | 5,000,000 | 3,000,000 | 2,000,000 |
| В | Private members (only IKOP) | 2,000,000 | 0 | 2,000,000 |
| С | Contrib. partner (Hybrid) | 1,500,000 | 0 | 1,500,000 |
| D | Private members (Hybrid) | 1,500,000 | 1,000,000 | 500,000 |
| | TOTALS | 10,000,000 | 4,000,000 | 6,000,000 = |

Step 3: Bring Beneficiaries requesting funding only (who cannot provide IKOP/FC/IKAA)

Make sure their requested funding remains within the limits available (EUR 6,000,000)

| Consortium Partner | Eligible Costs | Requested EU contribution | ІКОР | IKAA | FC received | Total Contribution (IKOP+FC+IKAA) |
|-----------------------|-------------------|---------------------------------|------------------|-----------|-------------|---|
| Private A | 6,000,000 | 3,000,000 | 3,000,000 | 0 | 0 | 5,000,000* |
| Private B | 2,000,000 | 0 | 2,000,000 | 0 | 0 | 2,000,000 |
| Private C | 1,500,000 | 0 | 1,500,000 | 0 | 0 | 1,500,000 |
| Private D | 1,500,000 | 1,000,000 | 500,000 | 1,000,000 | 0 | 1,500,000 |
| SME X | 2,500,000 | 1,500,000 | / | / | 1,000,000 | 0 |
| Large company Y | 3,000,000 | 1,500,000 | / = 6,000,000 | / | 0 | 0 |
| Hospital Z | 4,000,000 | 3,000,000 | / | / | 1,000,000 | 0 |
| TOTALS | 20,500,000 | 10,000,000 | 7,000,000 | 1,000,000 | 2,000,000 | 10,000,000 |

* Includes 2,000,000 FC paid (see slide 54)

<u>Step 4</u>: IHI budget tool - Simplified budget

| Participant types | Total eligible costs | Requested EU Contribution | FC received | IKOP | Non-EU IKOP | FC paid | IKAA | Total Industry |
|---|-------------------------|------------------------------|-------------|------------|----------------|------------|------------|-------------------|
| All Beneficiaries requesting funding only (not providing IKOP/FC/IKAA) | €9,500,000 | €6,000,000 | €2,000,000 | / | / | / | / | / |
| All IHI private members (requesting funding or not) | €9,500,000 | €4,000,000 | €0 | €5,500,000 | €0 | €2,000,000 | €1,000,000 | €8,500,000 |
| All IHI contributing partners (requesting funding or not) | €1,500,000 | €0 | €0 | €1,500,000 | €0 | €0 | / | €1,500,000 |
| TOTAL | €20,500,000 | €10,000,000 | €2,000,000 | €7,000,000 | €0 | €2,000,000 | €1,000,000 | €10,000,000 |

<u>Step 4</u>: IHI budget tool – Check results



| CHECK RESULTS: | Formula | Result | Action(s) needed |
|--|---|--------|---|
| <u>MANDATORY</u> CHECK 45% ELIGIBILITY CRITERIA | (IKOP + FC + IKAA) ≥ 45% of action's (eligible costs + IKAA) | | Your proposal is eligible as the 45% threshold is reached. However, you could further increase IKOP, FC paid or IKAA (or a combination of those contributions) in order to secure 50% and adopt a prudent approach. |
| | Total FC paid - total FC received = 0 | | The total financial contributions paid equal the total financial contributions received. No action needed. |
| OPTIONAL CHECKS | IKAA ≤ 40% total (IKOP + IKAA) from private members | | The IKAA in your proposal remains under 40%. No action needed. |
| | Non-EU IKOP ≤ 20% total IKOP | | The non-EU IKOP in your proposal remains under 20%. No action needed. |

Step 5: Test other budget scenarios if needed in the IHI budget tool

Potential options to reach 50%:

- Decrease Industry 'Requested EU contribution' to automatically increase the 'IKOP'
- Increase/add 'FC paid'
- Increase 'IKAA'
- A combination of the above

| Participant types | Total eligible costs | Requested EU Contribution | FC received | IKOP | Non-EU IKOP | FC paid | IKAA | Total Industry |
|---|-------------------------|------------------------------|-------------|-------------|----------------|------------|------------|----------------|
| All Beneficiaries requesting funding only | €9,500,000 | €6,000,000 | €2,000,000 | / | / | / | / | / |
| All IHI private members | €9,500,000 | €3,000,000 | €0 | €6,500,000 | €0 | €2,000,000 | €1,000,000 | €9,500,000 |
| All IHI contributing partners | €1,500,000 | €0 | €0 | €1,500,000 | €0 | €0 | / | €1,500,000 |
| TOTAL | €20,500,000 | €9,000,000 | €2,000,000 | /€8,000,000 | €0 | €2,000,000 | €1,000,000 | /€11,000,000 |

| CHECK RESULTS: | Formula | Result | Action(s) needed |
|-----------------|--|--------|--|
| MANDATORY CHECK | (IKOP + FC + IKAA) ≥ 45% of action's (eligible costs + IKAA) | | Your proposal is eligible as it reaches the 45% threshold of total industry contribution. It even reaches 50%, which the prudent approach IHI recommends. |

Useful documents

- Model Grant Agreement (MGA) for Horizon Europe, including Annex 5 applicable to Jus
- Draft AGA annotated version of MGA (no annotations for Annex 5)
- Frequently asked questions for IHI Calls
- IHI guide for applicants
- Draft IKAA guidelines
- <u>IHI budget tool</u> (available for single-stage calls only)





Thank you for your attention

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Questions time

If you want to ask a question please use the chat function on the right corner of your

screen

